

**How National Tax Training School
helped Alan Holasek
balance his acting career
with a stable income**

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background

TOO MUCH JUGGLING

As an actor in the Twin Cities, Alan Holasek was tired of balancing a demanding day job with his passion for acting.

Looking for something to supplement his income with, he noticed that every April actors were asking around for a place to have their taxes prepared.

The only place in town that advertised tax preparation for actors was completely booked up, leaving most actors no choice but to use a service unfamiliar with their needs

At that point, Alan realized that he had stumbled onto something. He decided to start a tax preparation business.

“My hope was that tax preparation would become my main source of income. Because the majority of the work is during tax season, I would be able to earn most of my income within that three or four month period, and then the rest of the year I could focus on acting. Acting is one of those professions where your income usually fluctuates a lot from year to year, so this could give me stability and flexibility.”



the decision

FINDING THE RIGHT PROGRAM

Alan went online and began researching the available options. He compared rankings, pricing, and course selections. Then he discovered National Tax Training School. Their program checked all of his boxes. They'd been around for a long time, their pricing was competitive, and their courses covered all essential topics.

"I was amazed at the scope and range of the topics that you covered. Looking back at some of the other options, which only covered, certain aspects, I see how yours really captured the full wide range scope, all in one specific, well-priced bundle. You gave me the foundation for everything I needed to know."



the solution

GAINING SKILLS

Once Alan began the course, he was hooked. He found that the information was clear and well-organized, and the teachers were knowledgeable, quickly getting back to him with the answers to his questions.

“Another thing that I really liked were the real life examples. I feel like I was able to learn better because I understood why the information is important to know. Also, although I use programs to actually prepare the returns, so I don’t really need to worry about the mathematical things, preparing the tax returns by hand, doing it with pencil and paper just as an exercise, helped me fully grasp the full picture of preparing a tax return and also the importance of making sure that the numbers are correct and accurate. It shows firsthand that if you’re even just a little bit off with your numbers it could throw off the entire return.”



When the course was over, he was ready for the next big step: Opening his own tax preparation business. He turned to NTTS’ book, [Building a Tax Practice](#), which guided him step-by-step with practical information and guidance.

the result

GETTING ESTABLISHED

In 2017, Alan opened [Green Room Tax Service](#), a tax preparation business focused on the needs of actors and other entertainment professionals.

In his first tax season, Alan easily got eight clients and not only covered his initial costs but came out with a profit. The next year, he more than doubled his client base and his revenue.

“It’s one of those things that even with the competition and even with technology, people are still going to need because nothing will ever replace having a knowledgeable person look through your tax return. And everyone needs to get their taxes done.”



Alan’s vision is to keep growing steadily, while remaining a one-person operation. **He is well on his way to fulfilling his vision of a flexible yet stable income.**